

SAGITECH 

**SAGITECH PARTNER PROGRAM**

[www.sagitechlab.com](http://www.sagitechlab.com)

# WHAT IS IT?

The Sagitech Partner Program offers you to become part of the Sagitech ecosystem, with the aim of growing together and providing the best video surveillance solutions to the world.

## WHAT DO YOU GET?

- **Economic benefits.** You can increase your profits by receiving latest promotions and special discounts on Sagitech products.
- **New clients.** You can gain access to new clients with increased requirements for reliability, analytical functions and software functionality.
- **Trainings.** You can learn all the information and details about Sagitech architecture, products and services ahead of the market.
- **Synergy.** We work side by side with our partners to create the products and services our customers need.

# WHY US?

We have over 10 years of experience in creating fast and reliable video surveillance software that provides solutions for industries of all kinds.

## WE PROVIDE

- Profitable terms of cooperation, flexible system of discounts and additional support for Partners.
- Reliable universal software created and tested for mass sales.
- An open platform with extensive integration capabilities via SDK and HTTP API.
- Support, regular updates and development of the software throughout the entire period of cooperation.
- Creation of custom and OEM versions.

# FOR WHOM?

## WE INVITE TO COOPERATE

DISTRIBUTORS

INTEGRATORS AND  
INSTALLERS

EQUIPMENT  
MANUFACTURERS

SOFTWARE  
MANUFACTURERS

ENGINEERING AND DESIGN  
ORGANIZATIONS

# DISTRIBUTORS

We invite to cooperate companies engaged in the sale of:

- Video surveillance equipment
- Video surveillance software
- Equipment for integrated security systems

## WHAT DO YOU GET?

- User-friendly professional video surveillance software, optimized for mass sales.
- Special pricing terms and flexible discount system.
- Trainings and a large set of useful materials will help you quickly learn the product and start making a good profit.
- Technical support, consulting and assistance throughout the process.

# INTEGRATORS AND INSTALLERS

We invite to cooperation companies engaged in:

- Installation of video surveillance systems
- Realization of complex security solutions
- Increasing the efficiency of business processes of enterprises

## WHAT DO YOU GET?

- Featured video surveillance software, compatible with most types of equipment.
- Transparent terms of cooperation and flexible discount system, the opportunity to become an authorized partner.
- Trainings and access to useful materials and presentations, free demo version for demonstration to customers.
- Technical support, consulting and assistance at every stage.

# TECHNOLOGY PARTNERS

We invite to cooperate manufacturers of:

- Equipment for video surveillance systems
- Access control systems
- IP equipment

## WHAT DO YOU GET?

- Free integration with professional software and functionality increase, due to video analytics.
- Special pricing terms and flexible discount system.
- Recommendation of your equipment for use by our partners.
- Technical support and customization of the software for your equipment upon request.

# SOFTWARE MANUFACTURERS

We invite to cooperate developers of:

- Video analytics modules
- Software for OPS, ACS, time tracking systems, CRM, etc.

## WHAT DO YOU GET?

- Open API and SDK to integrate professional video surveillance software into your system, or your software into our system.
- Increased opportunities for practical application of your products to solve complex tasks that include video surveillance.
- A transparent and simple licensing and reward system.

# ENGINEERING AND DESIGN ORGANIZATIONS

We invite to cooperate design organizations engaged in:

- Design of video surveillance systems
- Design of complex security systems

## WHAT DO YOU GET?

- Full technical information and assistance in designing and applying typical solutions for video surveillance.
- Individual price conditions and flexible discount system.
- Development and implementation of non-standard solutions according to your specifications.
- Saving of your time due to connection of our technical specialists to the project, consulting and support at every stage.

# RESULT OF PARTNERSHIP

- Provide the best video surveillance solutions to win the market leadership of tomorrow.
- Expand your product portfolio to gain an edge over the competition.
- Fulfill the requirements of the clients, even in the most challenging cases.
- Become an official Sagitech distributor and generate high profit by getting new business contacts and new customers.

# SAGITECH

**BECOME A SAGITECH PARTNER NOW**

Expand your market with the best video surveillance solutions worldwide.  
Receive new leads, special promotions and increase profits to grow your business.

[www.sagitechlab.com](http://www.sagitechlab.com)

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